## EAC Program



## Globetrotting in Your Own Backyard

Saturday, April 13, 2013

11 - 3:00 pm

For those of us who have fantasized about making a business of travelling the world while buying and selling indigenous





collectibles, this field trip is an opportunity to learn from two experts who have successfully turned a hobby into a thriving business! Antiques, modern handicrafts or decorative artifacts, BO TREE SOURCE and BERBERE WORLD IMPORTS have amassed an impressive assortment of collectibles that attract collectors, decorators and even set designers.

11-12 PM: BO TREE SOURCE - Founders Marion and Bruce Hughes share a lifelong passion for travel and have spent a great portion of their twenty-five years together living in and wandering through the lands of South and Southeast Asia. The cultural objects - baskets, sarongs, ceremonial carvings, wooden bowls, furniture, ceramics -- became windows into the lives of other people. And this led to Bo Tree Source - a place for Marion and Bruce to share their love and fascination for tribal art and artifacts as well as quality furniture & accessories.

Marion and Bruce will talk about the challenges of being a dealer in 2013 - how they got started, how access to authentic materials have changed, and the joys and challenges of this business today.

12:30 pm: Lunch at Empress Pavillion: Chinatown dim sum palace

2-3 pm: BERBERE WORLD IMPORTS has been a staple in the design community for the last 36 years. Owner Suad Cano started with a small 800 sq. ft. rug emporium and has grown the family business to an impressive 55,000 sq. ft. showroom, showcasing a huge collection of antique/vintage furnishings and accessories representing over 23 countries.

Suad will talk about the search for the "new discovery" and the process of finding, transporting, and marketing pieces to the designer trade. She will discuss reproductions vs authentic pieces, and the creative art of repurposing old pieces into accessories for the home.

**RSVP by Noon, April 10** via e-mail to <a href="mailto:mherne@earthlink.net">mherne@earthlink.net</a> or call (310) 459-2389 Limited to 30 persons. Directions forthcoming.